Insights Unwrapped

Decoding Trump's Tariff Turmoil

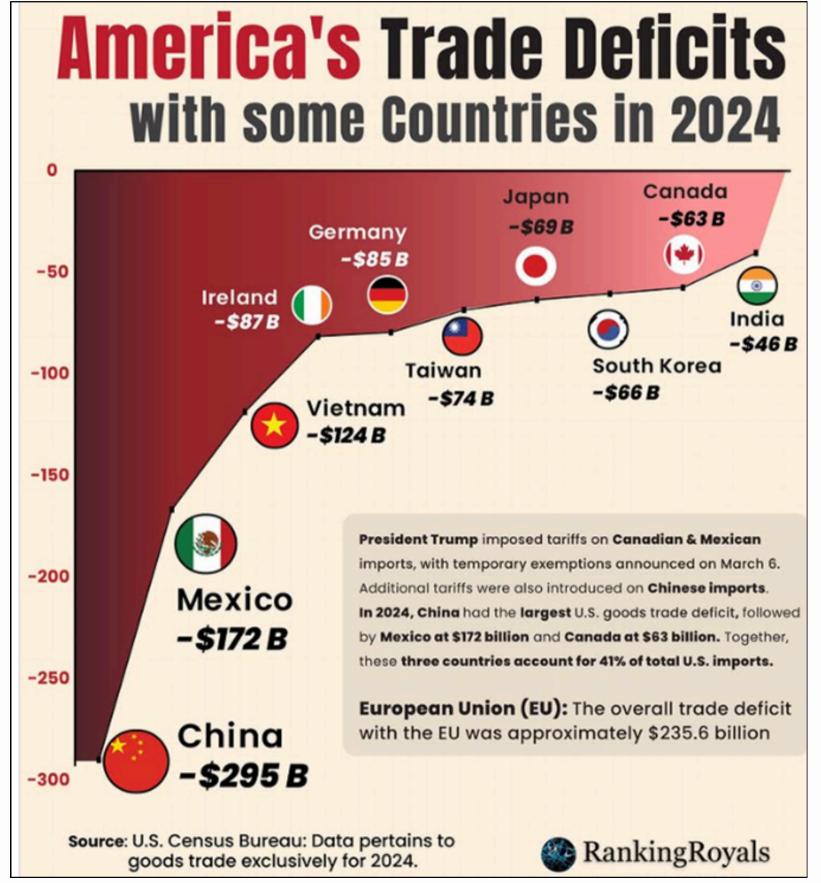


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Trade Wars and the likely Implications



<u>Tariffs, Trade, and Economic Tensions: Balancing Bold</u> <u>Moves with Market Doubts</u>

- <u>Tariffs and Skepticism:</u> Tariffs might signal a bold economic shift, but doubts linger. The rapid market sell-off and stagflation warnings point to potential overreach, while the focus on bilateral trade deficits overlooks the complexities of global supply chains.
- Economy Viewpoint: With unemployment at 4.2% in March 2025, Trump's claim of a manufacturing crisis lacks support. His tariff strategy may not resolve a non-existent labor shortage and could destabilize an otherwise steady economy.
- <u>Stock Market Viewpoint:</u> Technology-driven growth (e.g., AI and stocks like Nvidia) has boosted stock multiples historically, while shifting to manufacturing could raise costs and lower competitiveness, shrinking multiples.



Reciprocal Tariffs: The Math Behind the Measures

| S no | Region | Imports (USD Bn) | Exports (USD Bn) | Surplus/ (Deficit) USD Bn | Original Reciprocal Tarrifs | Updated Rate (as on 9th April'25) |
|--------|---|---------------------|---------------------|---------------------------------|-----------------------------------|---|
| 3.110. | negion | (A) | (B) | (C) | (D)= (C/A)/2 | our April 20) |
| | World | 3,267.4 | 2,065.2 | -1,202.2 | | |
| 1 | China* | 438.9 | 143.5 | -295.4 | 33.6% | 125% |
| 2 | Mexico* | 505.9 | 334.0 | -171.8 | | |
| 3 | Vietnam | 136.6 | 13.1 | -123.5 | 45.2% | 10% |
| 4 | Ireland ^ | 103.3 | 16.5 | -86.7 | 20.0% | 10% |
| 5 | Germany ^ | 160.4 | 75.6 | -84.8 | 20.0% | 10% |
| 6 | Taiwan | 116.3 | 42.3 | -73.9 | 31.8% | 10% |
| 7 | Japan | 148.2 | 79.7 | -68.5 | 23.1% | 10% |
| 8 | South Korea | 131.5 | 65.5 | -66.0 | 25.1% | 10% |
| 9 | Canada* | 412.7 | 349.4 | -63.3 | | |
| 10 | India | 87.4 | 41.8 | -45.7 | 26.1% | 10% |
| | * No formula applied in these countries; ^ EU at flat 20% | | | | | |

There is a widespread shock over the tariff calculations, which crudely focus on each country's bilateral trade balance with the US. The "reciprocal" tariffs, announced on April 2, 2025, seem to equal the US bilateral trade deficit with each country in 2024, divided by US imports from that country, then halved (see table).

This approach has significantly undermined U.S. credibility. After imposing punitive tariffs, a 90-day pause was announced for countries that did not retaliate, reducing their tariff rate to 10%.



Share of Indian exports to the US

The U.S.-India Trade Relationship

Top traded exports from India to the United States in 2023 (in billion U.S. dollars)



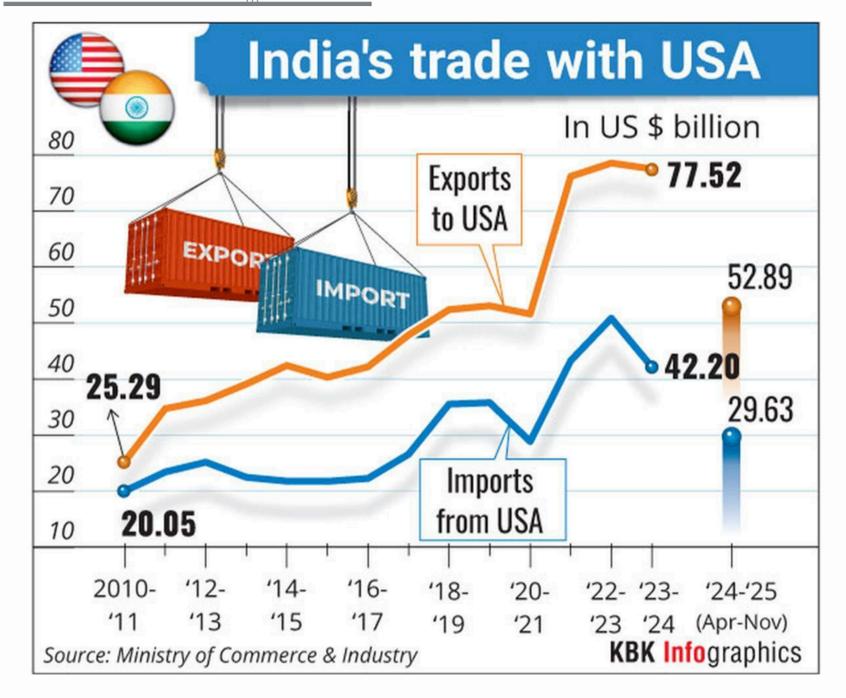
U.S. tariffs include a **26 percent** duty on Indian products. Pharmaceuticals are so far exempt, but U.S. President Donald Trump has said he will soon announce a "major" tariff on them too.

- Precious stones (including diamonds and jewelry), electronics, and pharmaceutical products were the most valuable categories of Indian exports to the U.S., together accounting for around 40% of total exports from India.
- The top three U.S. exports to India in 2023 were mineral fuels and oils (\$13.6 Bn), machinery and mechanical appliances (\$5.32 Bn), and precious stones, metals, and pearls (\$2.41 Bn).

Source: UN Comtrade/BACI International via OEC/MIT



<u>India-US Trade: What Could Be on the Cards?</u>



The trade deficit with India was approximately \$45.6 Bn in 2024 (U.S. exports to India: \$41.8 Bn; imports: \$87.4 Bn). India needs to reduce this to \$20–25 Bn to help lower the 26% tariff.

India's Import Increase Needed: \$20–25 Bn, raising US imports from \$41.8 Bn to \$62-66 Bn. This is possible through-

- <u>Proposed Tariff Cuts:</u> India has already proposed tariff cuts on \$23 Bn of U.S. imports (55% of current U.S. exports to India), reducing duties from 5–30% to as low as zero. If these cuts lead to a 50% increase in affected import values (a reasonable estimate given lower prices), that's an additional \$11.5 Bn.
- Additional Imports: Target of ~ \$15–20 Bn total across sectors-
 - Energy: Increase by \$10–15 Bn from the current \$6.5 Bn (via a shift from Russia).
 - <u>Defense:</u> Increase by \$5–10 Bn (e.g., F-35s).
 - <u>Tech/Semiconductors/ Agriculture</u>: Add \$5 Bn

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